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# THANKS FOR CONSIDERING US

We are honored that you are considering Sachi Lord Design Co. as the design studio for your project. As we begin this journey with you, we want you to keep a few things in mind:

- You are our sole focus whenever we are working on your project. No multi-tasking, no sidetracking. Just you. That's simply how we believe our clients deserve to be treated.
- Your needs and wants for your home, the end result, and the process of the project itself are important to us. We do everything humanly possible to ensure a successful project and an end result that you will love.
- Your project will not be problem-free. It's the nature of the beast. That is why we commit to communicating clearly and openly with you and to problem-solving each issue. We will never present you with a problem without also presenting a solution.

The design process is exciting and emotional. Expect to be amazed and awed by the beauty of your own home and don't be surprised if we are true friends by the end of your project. I can't wait to know you better and to create beauty in your space.

Sincerely yours,

*sachi lord*



## MANIFESTO

Our mission is to create magic. We design high-end spaces that will inspire you to cultivate a life well-lived. Your home is an extension of your identity, and we believe our environment shapes our stress levels and ability to focus on the things we value most in life. We curate the backdrop to help you collect moments - moments of belly laughter, quiet early morning coffee, birthday parties and holiday dinners. We want every space in your home inviting you in to create precious memories because, quite frankly, life is short and we believe that living life to the fullest begins right at home.

# MEET THE TEAM



*SACHI LORD*  
LEAD DESIGNER



*MICHAEL LORD*  
PROJECT MANAGER

# OUR PROCESS

01

GET TO KNOW YOU

## *THE DISCOVERY CALL*

After you book a Discovery Phone Call with us, we'll chat with you to determine whether we're the right fit for your project. At this time, we will ask you about your project, timeline, and budget.

02

PROJECT KICKOFF

## *THE PROPOSAL*

If after the Discovery Call we decide to move forward, we will ask for pictures of the space and clarify the scope of the project. We will then provide you with a personalized proposal + timeline for your approval. Once the specified deposit is paid, your spot is secured on our calendar, and we'll get to work!

03

SPACE PLANNING

## *MEASUREMENTS*

We will provide you with a detailed Measuring Guide for you to measure your space and send back to us. For our local Oahu clients, we are able to measure your space for you for a flat fee of \$225. You'll also complete our Client Design Questionnaire where we get to know all the details of your likes and dislikes.

# OUR PROCESS

04  
05  
06

A FEW OPTIONS

## *THE FLOORPLANS*

We will provide you with 2D floor plan options for your space, complete with existing and proposed layouts.

THE DESIGN PLAN

## CONCEPT BOARDS

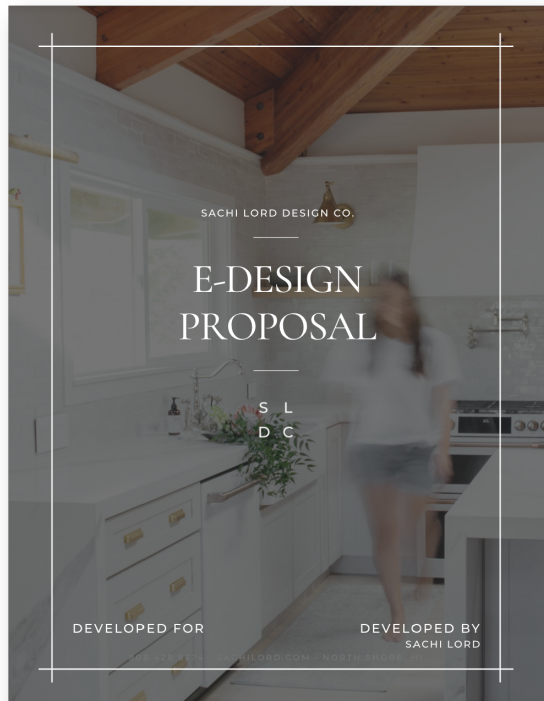
You will share with us a Pinterest Board or inspo images of the design aesthetic you are drawn to. We will create a design plan and present Concept Boards for your approval. The Concept Boards are just that - concepts! The exact chair you see in the Concept Board may change based on availability and pricing, but the final products in your design will reflect the original look and feel as presented.

THE DESIGN PRESENTATION

## *FINAL DESIGN + IMPLEMENTATION GUIDE*

Once you select a concept board, we will then source the products for your space, and provide you a complete shop-able implementation guide, as well as any 3D renders included with your package. You can hand this Guide straight to your contractor, or implement it yourself!

# THE PROPOSAL



## Project Summary

The design intent is to create a cohesive powder bathroom, assisting with design, and sourcing finishes for the space.

LOCATION

AREA

Timeline

## General Project Scope + Deliverables

Source fixtures, accessories, assist with picking finishes, mirror, lighting etc.  
Assist with tile layout  
Create mood board and 2D elevation  
Provide implementation assistance

## Compensation Fees

Below is a breakdown of our design fees based on the project scope as we understand it and the number of hours we ESTIMATE to complete your project.

We estimate that your project will take a minimum of \_\_\_ hours to complete.

Your minimum estimated design fee is \$\_\_\_\_\_

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## Deliverables & Billing Estimates

Develop design concepts, create concept board + 2D elevation, source client requested accessories (lighting, mirror etc.)

Total \_\_\_ hours = \$\_\_\_\_\_

Sourcing + Mood Board  
Drawing - Elevations  
Client Coordination

Revisions: 2 included  
Additional revisions billed at hourly rate of \$\_\_\_ per hour

Estimated Timeline: \_\_\_ Weeks

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TOTAL DESIGN FEE ESTIMATE \$\_\_\_\_\_

\*Tax not included

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# MEASUREMENTS

## HOW TO MEASURE YOUR ROOM



### 1 DRAW A ROUGH SKETCH OF YOUR ROOM

This doesn't need to be a work of art or perfectly to scale. You can draw it in pencil, so you can easily erase! It's more important your measurements are accurate. See our examples on the second page.



### 2 TAPE MEASURE

A longer tape measure is best, around ~25' is best! This size should allow you to measure the total width and length of the room



### 3 MEASURE THE OVERALL ROOM

Start by measuring the overall LENGTH and WIDTH of the room. We will add in smaller measurements afterwards. The smaller measurements will add up to our overall width and length



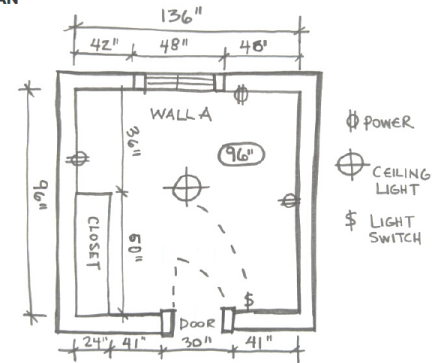
### 4 FIXTURES & ARCHITECTURAL DETAILS

Note - measure the height and width of anything you'll need to work around

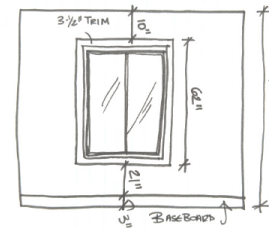
- Windows ( width, height and height from the floor)
- Doors ( door width and height)
- Outlets and Switches
- Air Returns
- Light Fixtures
- Ceiling Height

## EXAMPLES

### 1 FLOOR PLAN



### 2 ELEVATIONS ( THE WALLS OF THE ROOM)



# DESIGN QUESTIONNAIRE

CLIENT QUESTIONNAIRE

## Your Info

FIRST NAME: \_\_\_\_\_  
LAST NAME: \_\_\_\_\_  
WHAT IS YOUR TIME FRAME FOR THIS PROJECT? \_\_\_\_\_  
PHONE NUMBER: \_\_\_\_\_  
EMAIL: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
BEST WAY TO REACH YOU:  PHONE  TEXT  EMAIL  
SPOUSE NAME (IF APPLICABLE): \_\_\_\_\_  
CHILDREN'S NAMES AND AGES (IF APPLICABLE): \_\_\_\_\_

SACHI LORD DESIGN CO.

CLIENT QUESTIONNAIRE

## Your Project

DO YOU PREFER SOLIDS, PATTERNS OR A MIX OF BOTH? \_\_\_\_\_  
\_\_\_\_\_  
ARE THERE ANY PATTERNS YOU LOVE OR HATE?  
*(Plaid, paisley, stripes, polka dots, floral, geometric, animal print etc.)*  
\_\_\_\_\_  
DO YOU HAVE A FAVORITE HARDWARE FINISH? DO YOU HAVE A FINISH YOU HATE?  
*(ie. brass, chrome, brushed nickel)*  
\_\_\_\_\_  
WHEN YOU SHOP FOR FURNITURE FOR YOURSELF, DO YOU HAVE ANY FAVORITE STORES OR WEBSITES?  
\_\_\_\_\_  
DO YOU HAVE ANY FAVORITE MATERIALS? \_\_\_\_\_  
\_\_\_\_\_

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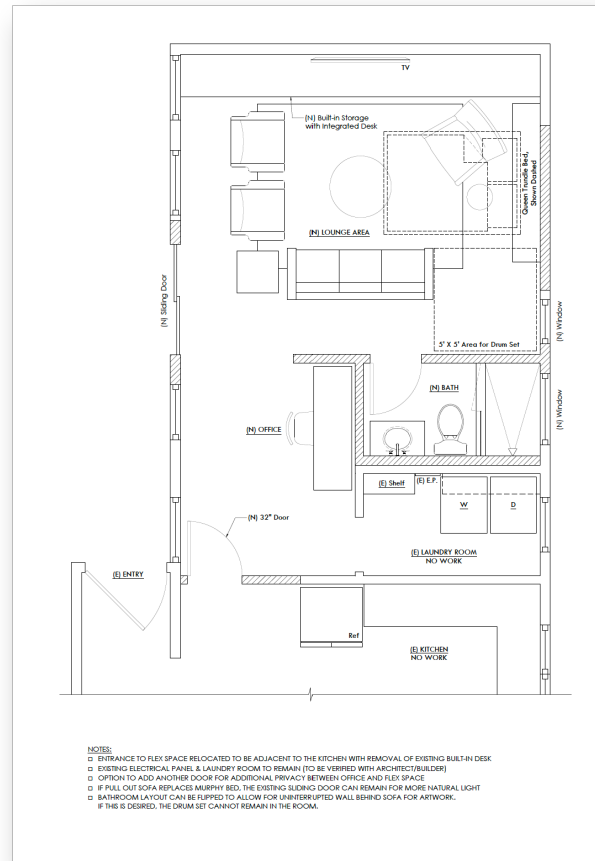
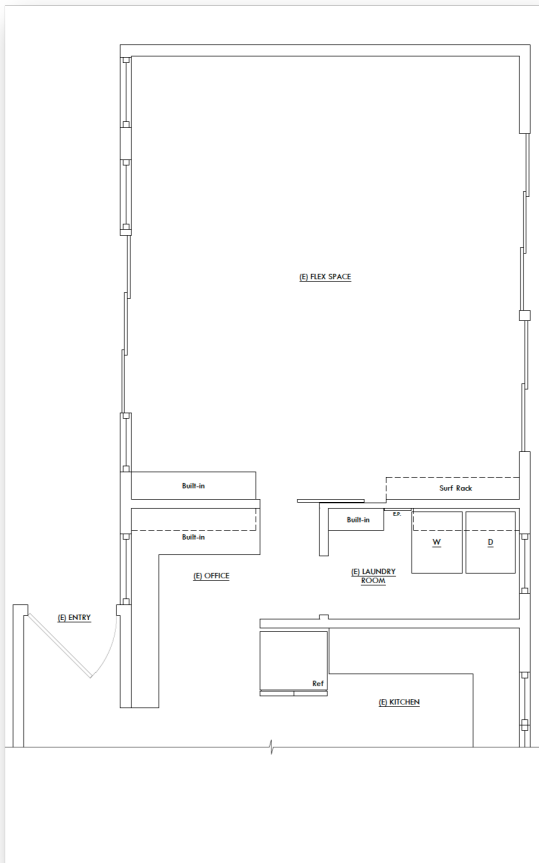
CLIENT QUESTIONNAIRE

## Your Project

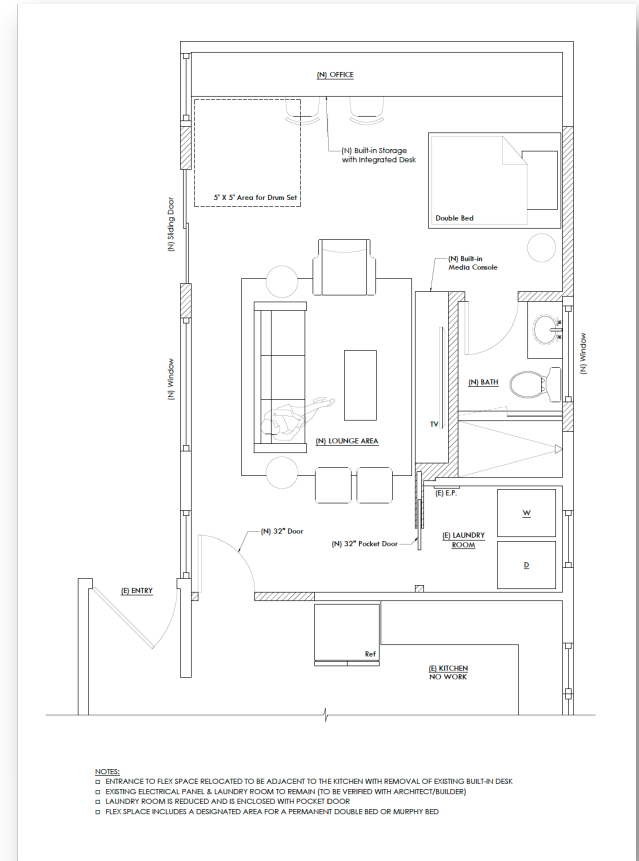
WHAT TYPE OF SERVICES ARE YOU INTERESTED IN?  
 E-DESIGN  FULL DESIGN  CONCEPTS  FLOORPLANS ONLY  RENOVATIONS  NEW HOME BUILD  
WHICH ROOM WILL WE BE WORKING IN?  
 KITCHEN  LIVING  BEDROOM  BATH  OTHER  ALL  
WHAT IS YOUR GOAL WITH THIS PROJECT? \_\_\_\_\_  
WHAT ARE YOUR MAIN PRIORITIES FOR THIS PROJECT? \_\_\_\_\_  
\_\_\_\_\_  
WHAT IS YOUR TIMEFRAME FOR THIS PROJECT? \_\_\_\_\_  
HAVE YOU ESTABLISHED A BUDGET? \_\_\_\_\_  
HOW WOULD YOU DESCRIBE YOUR COMMUNICATION STYLE?  
 VISUAL  AUDIBLE  KINETIC  
DESCRIBE YOUR IDEAL EXPERIENCE. (VERY INVOLVED? HANDS-OFF?) \_\_\_\_\_  
\_\_\_\_\_

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# FLOORPLAN EXAMPLES

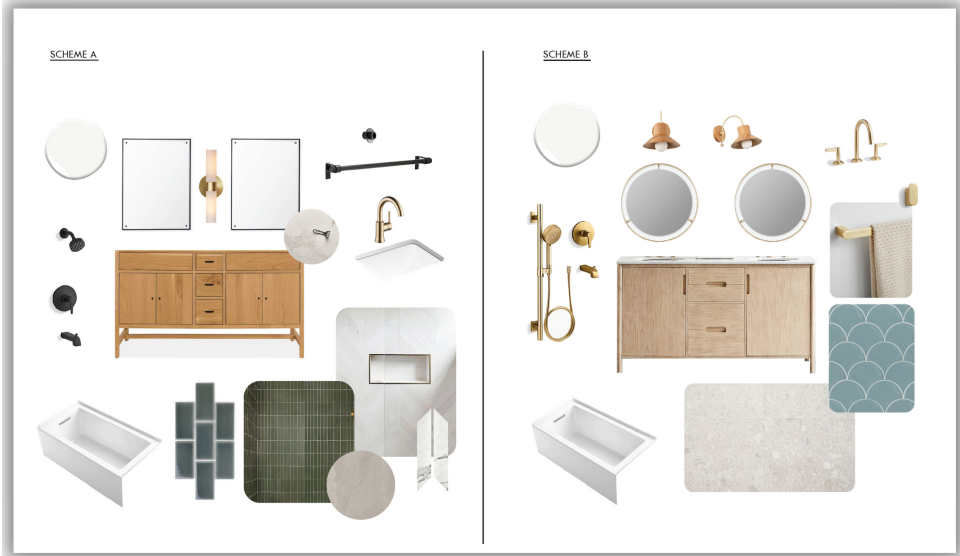


- NOTES:
- ENTRANCE TO FLEX SPACE RELOCATED TO BE ADJACENT TO THE KITCHEN WITH REMOVAL OF EXISTING BUILT-IN DESK
  - EXISTING ELECTRICAL PANEL & LAUNDRY ROOM TO REMAIN (TO BE VERIFIED WITH ARCHITECT/BUILDER)
  - OPTION TO ADD ANOTHER DOOR FOR ADDITIONAL PRIVACY BETWEEN OFFICE AND FLEX SPACE
  - IF FULL OUT SOFA REPLACES MURPHY BED, THE EXISTING SLIDING DOOR CAN REMAIN FOR MORE NATURAL LIGHT
  - BATHROOM LAYOUT CAN BE FLIPPED TO ALLOW FOR UNINTERRUPTED WALL BEHIND SOFA FOR ARTWORK, IF THIS IS DESIRED, THE DRUM SET CANNOT REMAIN IN THE ROOM.



- NOTES:
- ENTRANCE TO FLEX SPACE RELOCATED TO BE ADJACENT TO THE KITCHEN WITH REMOVAL OF EXISTING BUILT-IN DESK
  - EXISTING ELECTRICAL PANEL & LAUNDRY ROOM TO REMAIN (TO BE VERIFIED WITH ARCHITECT/BUILDER)
  - LAUNDRY ROOM IS REDUCED AND IS ENCLOSED WITH POCKET DOOR
  - FLEX SPACE INCLUDES A DESIGNATED AREA FOR A PERMANENT DOUBLE BED OR MURPHY BED

# CONCEPT BOARDS



# CONCEPT BOARDS



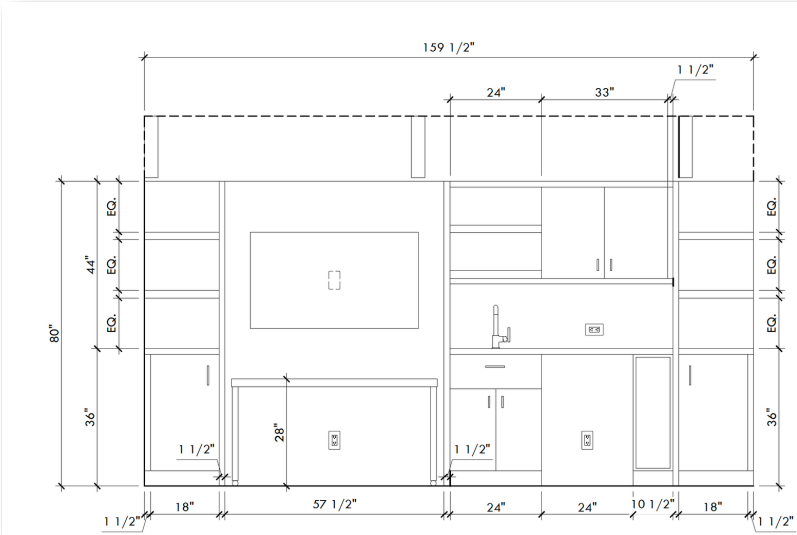
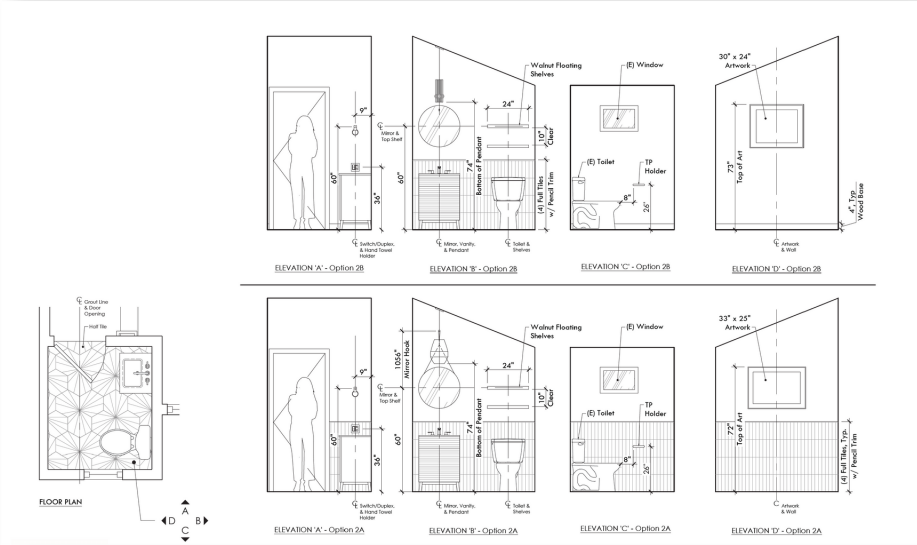
# 3D RENDER

(optional)



# ELEVATIONS

(optional)



# IMPLEMENTATION GUIDE + LINKS TO PURCHASE

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## INSTALLATION DETAILS: KITCHEN MISC.

\*GFCI outlet

The Dekton backsplash here is 4" H.

\*GFCI outlet

The design calls for a countertop overhang of 1/2" from the cabinet face and the wood planks. The countertop fabricator will need to account for the cabinet front, cabinet, partial height wall, and the wood material.

**Dekton- Opera Cosentino**  
1.5" finished edge detail

KITCHEN

SACHI LORD DESIGN CO.

## INSTALLATION DETAILS: BACKSPASH

**PURE WHITE 2x6**  
ZELE  
2" x 6"

price per SQ FT	\$18.85
price per box	136.30
price per tile	5.31
SQ FT needed	15
w/ 15% overage	17.25
number of boxes	3
total price:	\$408.90

add to cart

request a sample

lead time in stock, ready to ship  
minimum order: 30 SQ FT  
samples: ship within two business days

RECOMMEND A VERTICAL STRAIGHT STACK FOR A MORE MODERN LOOK.

RECOMMENDED GROUT: [MAPEI AVALANCHE](#)

**ZIA TILE**  
**PURE WHITE 2 X 6**  
ACTUAL SQ FT NEEDED: 15 SQ FT  
+ 15% OVERAGE: 17 SQ FT  
= **3 BOXES**

KITCHEN

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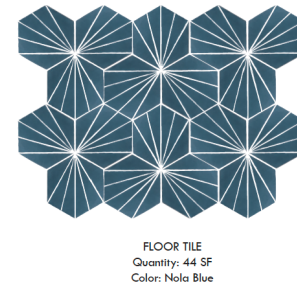
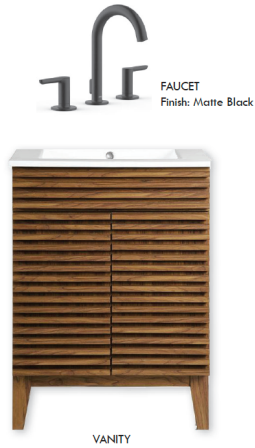
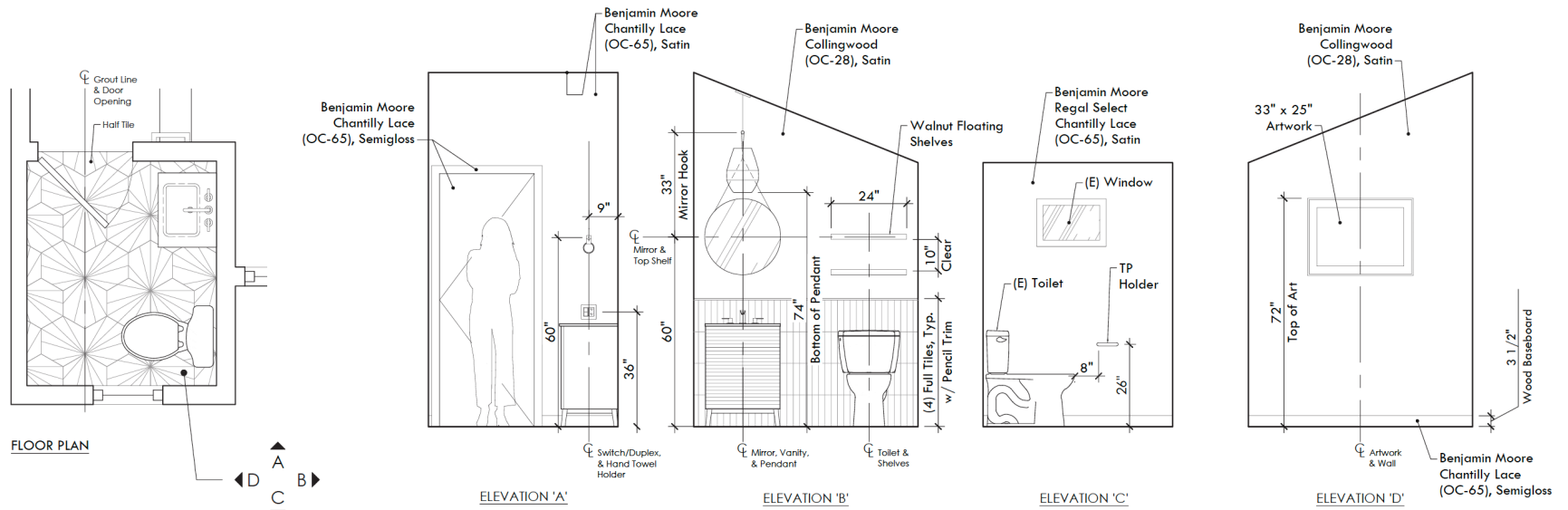
## LINKS TO PURCHASE

	ITEM	QTY	TOTAL PRICE
kitchen	KITCHEN FAUCET	1	\$297.95
	SINK DISPOSAL DRAIN	1	\$42.63
	BACKSPASH TILE	3 BOXES	\$408.90
	GROUT	1	\$17.98
	OPEN SHELVES	2	\$736.00
	APRON SINK	1	\$362.13
	CABINET PULLS	18	\$252.00
	CABINETRY FROM G.C.		\$4,417.80
pantry	CABINET PULLS	8	\$112.00
	*POCKET DOOR FRAME KIT	1	\$208.92
	DOOR PULL	2	\$35.76
	EDGE PULL	1	\$12.80
dining	PENDANT LIGHT	1	\$199.00
<b>TOTAL PRICE</b>			<b>\$7,103.87</b>
*does not include Dekton, shipping, or tax			
optional	*POP UP OUTLET -	TBD	\$47.48EA
	*SLIDING DOOR	1	\$52.63
*VALIDATE W/ CONTRACTOR: - 15A VS 20A / GFCI REQUIREMENT - DOOR SIZE (28", 30", 32", ETC.)			

KITCHEN



# IMPLEMENTATION GUIDE + LINKS TO PURCHASE



# PACKAGES

*Select the eDesign service that's right for you.*

## 01 | THE STANDARD

*Starting at \$750 per room\**

Just need a little direction? This package will get you off to a good start. We'll give you our signature look tailored to your space and you take it from there.

### INCLUDES:

- Your Personalized Design Questionnaire
- 2 Concept Boards

## 02 | THE WORKS

*Starting at \$1,500 per room\**

Perhaps you'd like a few more details? Perfect. We can give you specific direction on how to achieve your dream home look.

### INCLUDES:

- Your Personalized Design Questionnaire
- Measuring Guide
- Floor Plans + Elevations as needed
- 2 Concept Boards
- Implementation Guide with shoppable links to purchase finalized products
- 3D render available for additional fee

*\*Kitchens and bathrooms priced on a case by case basis.*

*Please note, 3D renderings are not included in The Standard eDesign Package, but is available for an additional fee.*



*thank you!*

We are absolutely thrilled to be considered for your upcoming project. We firmly believe your home is an extension of your identity and we would be honored to curate a space that is as unique as you are. Our hope is that we have provided you with a general understanding of the value we can provide in giving you a stunning home that reflects a life well-lived.

If you have any further questions, please reach out to: [LordDesignCompany@gmail.com](mailto:LordDesignCompany@gmail.com)

S L  
D C